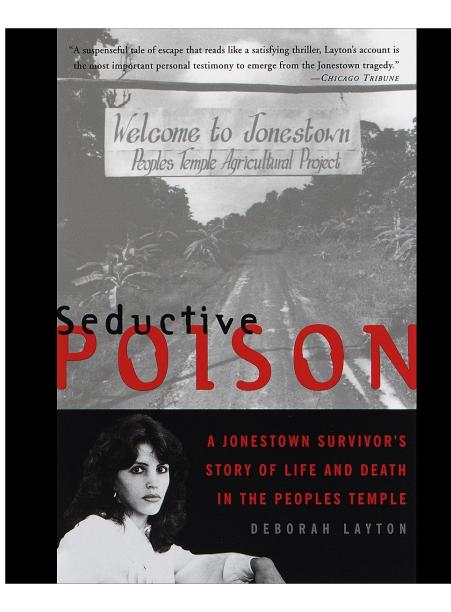


uniting against the politics of fear

### **HEARYOURSELFTHINK.ORG**

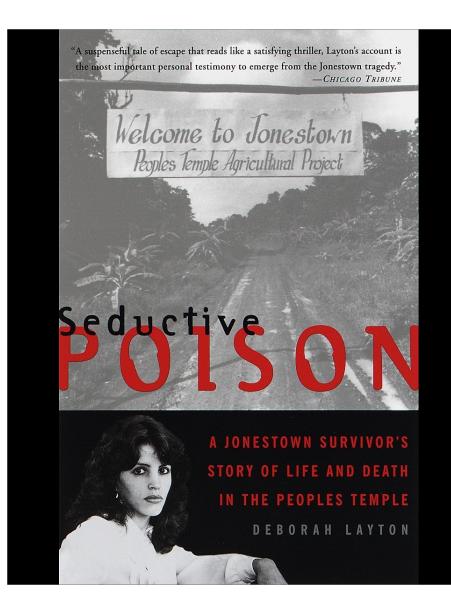
Erin & Dave Ninehouser, The HearYourselfThink Project (412) 370-5247 // connect@hearyourselfthink.org





"People do not knowingly join 'cults' that will ultimately destroy and kill them.

People join self-help groups, churches, political movements, college campus dinner socials, and the like, in an effort to be a part of something larger than themselves."



"It is mostly the innocent and naive who find themselves entrapped.

In their openhearted endeavor to find meaning in their lives, they walk blindly into the promise of ultimate answers and a higher purpose."

# How QAnon conspiracies took over one mom's life: 'It made me emotionally unavailable'

"I was too wrapped up worrying about everything," Ashley Vanderbilt said.

By Joanne Rosa

February 15, 2021, 11:14 AM • 9 min read

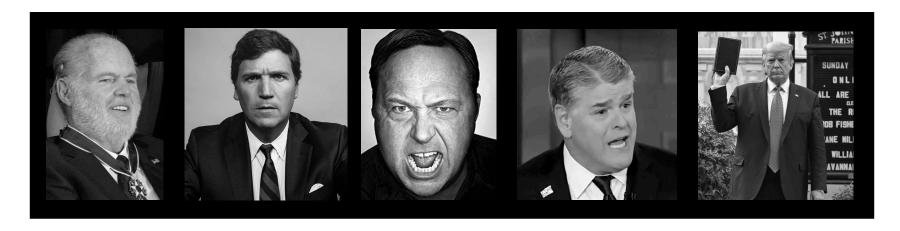


Former QAnon supporter explains why she believed radical conspiracies

"It is usually only gradually that a group turns into or reveals itself as a cult, becomes malignant, but by then it is often too late."

Deborah Layton, Seductive Poison: A Jonestown Survivor's Story of Life and Death in the Peoples Temple

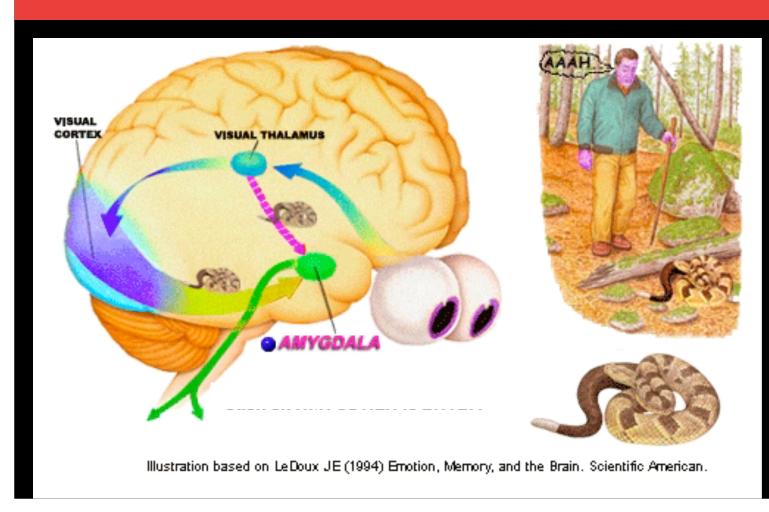
### **DEMAGOGUE:**



A leader (or media figure) who gains popularity in a democracy by **exploiting prejudice and ignorance**, whipping up the passions of the crowd, and **using strong emotion to shut down rational thought and demonize scapegoats**.



### THE "LIZARD BRAIN" APPEAL TO PRIMAL FEAR:



## Amygdala Controls:

## Sub-rational emotions

- FEAR
- ANGER
- THREAT RESPONSE
- IN-GROUP EMPATHY

#### **NEO-CORTEX**

thinking, problem solving, behavioral control, imagination

### **CORPUS CALLOSUM**

passes information from left brain (rules, logic) to right brain (impulse, feelings)

### **CEREBELLUM**

coordination and balance

### **BRAIN STEM**

breathing, sleep, heart rate



#### **BASAL GANGLIA**

movement, reward, coordinating brain messages, forming habits

#### **HYPOTHALAMUS**

hunger, emotions, temperature, pain sensations

#### **AMYGDALA**

fear, facial recognition, emotional memory, empathy, aggression, senses danger

#### **HIPPOCAMPUS**

memory, learning, emotion

### **NEO-CORTEX: THE "FOUNDER BRAIN"**

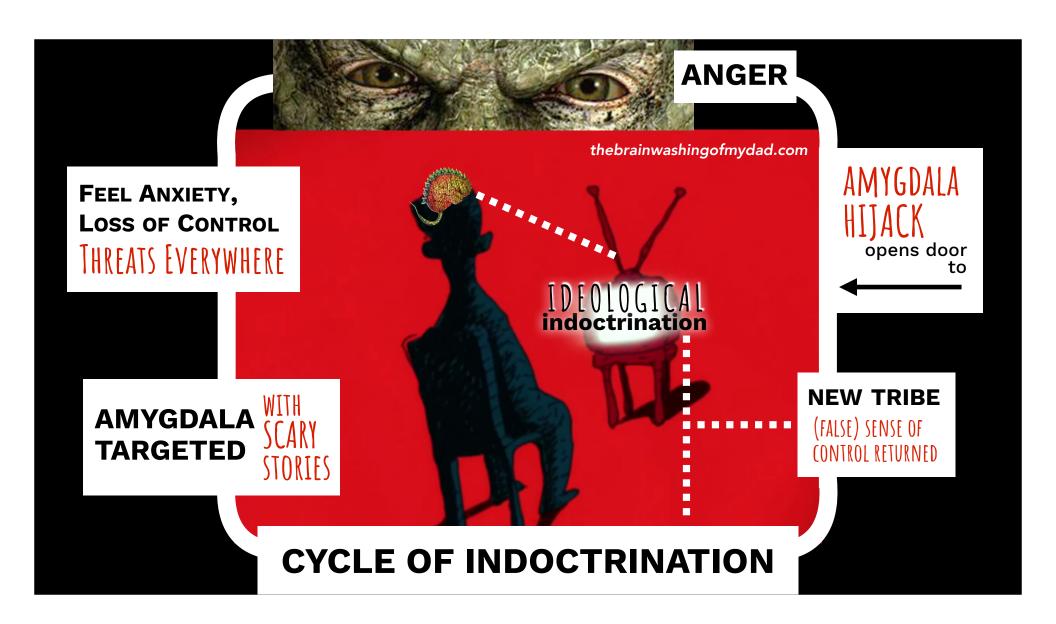
strong emotional reaction

sudden onset

### **AMYGDALA HIJACK**



you realize, upon reflection reaction was inappropriate, out of proportion to threat



### **BENEFITS OF INDOCTRINATION:**

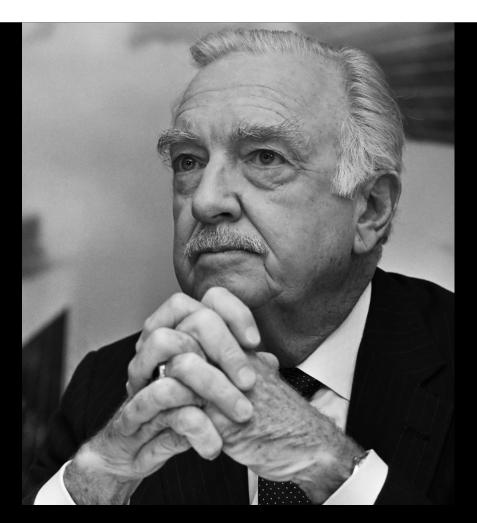
- a simple story
- excitement
- source of meaning
- scapegoats
- tribal identity/ protection

- certainty/freedom from doubt
- authority figure
- free from reality
- self-esteem(appeal to vanity)



"...cunningly
associating the
lowest passions with
the highest ideals so
that atrocities come
to be perpetrated in
the name of God..."

- ALDOUS HUXLEY



HOW HAS OUR MEDIA CHANGED?



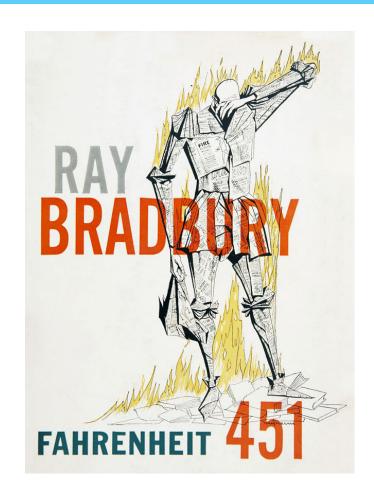
### **MAKING TRUTH MATTER: THE POWER OF STORY**

### Arguments vs. Stories

- One we choose to "accept" or "reject," the other we process (emotional level)
- Engage heart first to spark thinking

### **Stories**

- Expose/reveal truth, manipulation
- Prompt self-questioning, reflection
- Impart moral lesson/reawaken values



### MAKING TRUTH MATTER: THE POWER OF STORY



### What Makes a Good Story?

- Heroes and Villains
- Suspense
- Make It Personal
- Keep It Simple

- Tap into Shared Experience or Memory
- Offer Moral Lesson,
   Choice, or Insight

**Story** "Once upon a time..." "Let me tell you a story..."

**Transitions:** "Do you remember...?" "This reminds me of..."

### STORY THEMES TO MAKE TRUTH MATTER:

### Real Snake / Rubber Snake

How demagogues use fear to manipulate, manufacture false fears while obscuring genuine threats (ex: fear immigrants, ignore COVID)

### **How Media Has Changed**

How we got from journalism in the public interest (Cronkite) to anything for profit (Jones) and the consequences for democracy

### **Look for The Helpers**

Who has *our* best interest at heart vs. only their own interests (i.e.: Who is the firefighter and who is the arsonist?)

### **Directions for Breakout Groups:**

### Discuss/crowdsource one disinformation situation:

- Why might that person be vulnerable to this conspiracy or demagogic appeal?
- What's the insight you want them to have?
- Therefore, what's the theme of the story you'll tell?

Click JOIN to enter breakout room; return 8:40